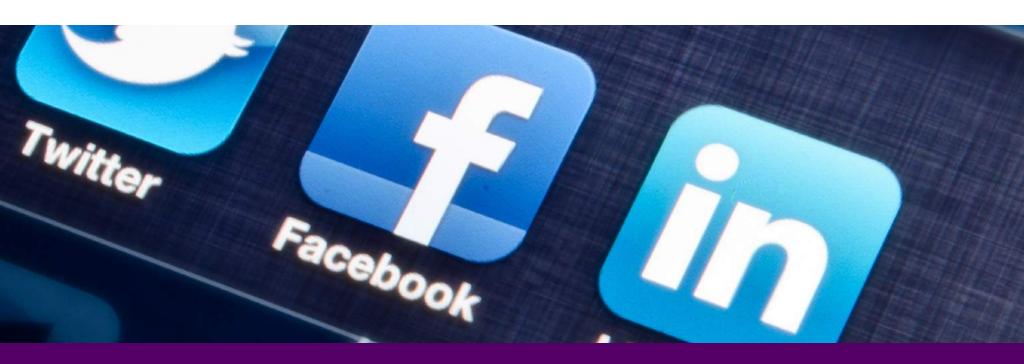
What's Hot in Social Media Marketing?

Practical strategies for lawyers.



If it's WORKING, it's HOT!

So, what's working?



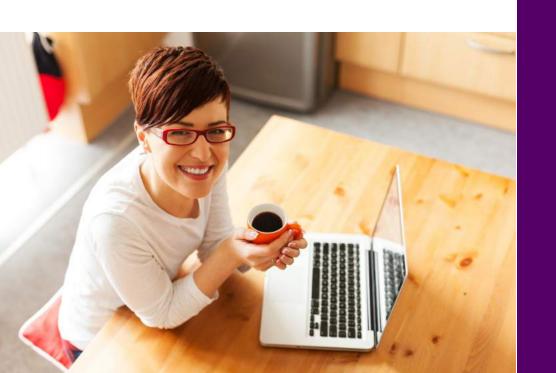


It's working if it CONVERTS.



Client Service

Law & Human Interest



Content that converts is wrapped around your story, their need + an effective solution.

KEYS TO SUCCESS

4 Focal Points for Success in Social Media Marketing

S.M.A.R.T. Goals

Content & Medium

Analytics

Conversion

Where is the action?



Instagram

LinkedIn

Twitter

Facebook





Connect through your story.

Video Images Audio Text

- Who are you?
- What drives you?
- Why are you practicing law?
- What do we have in common?
- Do you understand my pain?
- How can you help me?

Instagram

One of the fastest growing social networks.

Who's there?



Stories

Day in the life | A topic a week

Story Highlights

Frequently Asked Questions

Hashtags

Connect with relevant keywords

Video

Increase know, like and trust

should help sort it out, not ramp it up.



is part of the process, and I am worthy of every step, including self-forgiveness.

- Alex Elle

Get out of your own way. (and then see what happens)



Fear and worry have no power.

- Melody Hansen

I just–I just woke up one day and I knew. What I was never sure of with you.









evansiplaw I had an amazing time in #Vegas at @nationalhardwareshow Here are pictures from the #pitchpanel. #Inventors did a great job #pitching their #inventions! Can't wait to see where they go from here! ## #patentattorney #ip #patent #investinyouridea #trademark #nationalhardwareshow



5 DAYS AGO

My mission in life is not merely to survive, but to thrive; and to do so with some passion, some compassion, some humor, and some style.

Maya Angelou



LANDLORD TENANT TIP

Under New York law, a Housing Court Judge can order:

1. Rent to be paid;
2. a Tenant out of an apartment,
3. a tenant back in the apartment,
4. repairs, or
5. money due to the tenant from the landlord/owner on counterclaims.

This week is going to be filled with miracles, breakthroughs, good news, abundance and love.

MOTHER

[məTHər] noun, verb

 A person who does the work of many. For free.

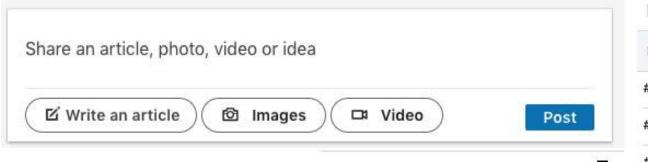
See also: crazy, masochist, saint, multi-tasker, teacher,



LinkedIn

- Active Newsfeeds
- Hashtags
- Chat-like Messaging
- Live-Streaming





#Feminism	
#LegalProfession	*
#LegalIssues	Ŧ
#LawAndLegislation	꾸
#Law	
#Careers	꾸
#JobInterviews	꾸
#HumanResources	
#BestAdvice	
#SocialEntrepreneurship	#
#Philanthropy	#
#Fundraising	*
#Management	
#WhatInspiresMe	
#ShoppingAndTheRetailIndustry	
#Retailing	Д

Manage communities	×
Pin your favorite hashtags for quick ac	ccess.
#Entrepreneurship	*
#LeanStartups	*
#ProfessionalWomen	Ŧ
#E-commerce	*
#Futurism	*
#Innovation	*
#Technology	*
#SocialNetworking	*
#SocialMedia	*
#Digital Marketing	*
#Advertising And Marketing	
#Branding	¥
#OnlineShopping	*
#Fundraising	*
#Philanthropy	*
#SocialEntrepreneurship	*
#Law	*
#Legallssues	平

Twitter



More Access.

Build relationships

Less Noise

Be seen and get heard.

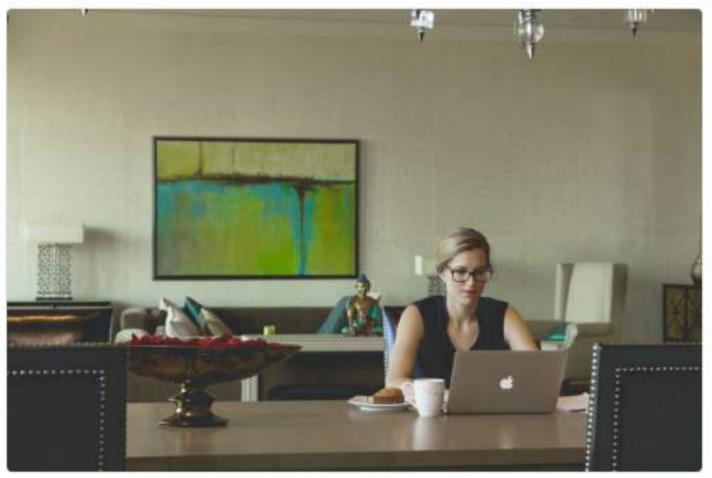
280 Characters

Make a bigger impact.

BEHELPFUL. MAKEFRIENDS.

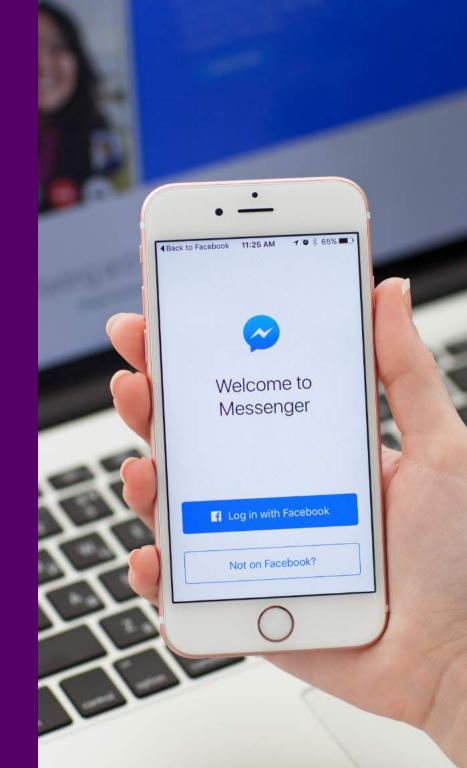
D.C. Bar @DC_Bar · May 14

BAR Thinking of hanging your own shingle? Before you do, hear from #experts like @danielmills, @CoachAnnaDC +@upwardaction about how to ease your transition to #solo practice. Step 1? Have a plan. tinyurl.com/ycm67ecq #MondayMotivation



Facebook

- Messenger
- Chatbots
- Stories
- Live Streaming



Human Interest & Your Law Practice



Complimentary Communities

- Podcasts
- Live Streams
- Associated brands

THANKS FOR YOUR PARTICIPATION!

TASHA "TC" COOPER

Founder of UpwardAction® & creator of LawyersLaunchpad™



LET'S CONNECT!



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