

## Newsletter

## Networking

Friday, May 10

at **Alto Fumo**, 2909 Wilson Boulevard, Arlington, VA (Clarendon Metro) at 12:30 p.m. RSVP to <u>steven@stevenkriegerla</u> <u>w.com</u>

Friday, May 17 all day at Practice 360

at the D.C. Bar, 901 Fourth Street NW. <u>Register here</u>.

#### Friday, May 31 at Barrel & Crow,

4867 Cordell Avenue, Bethesda (Bethesda Metro) at 12 Noon. RSVP to rsjillions@gmail.com

## Thursday, June 13

at the D.C. Bar, 901 Fourth Street NW at Noon. The program is *Accounting Concerns of the Small Practitioner*,

presented by Donna Mahan and Robin Meisner Cameron, CPAs at <u>E. Cohen &</u> <u>Company, CPAs</u>. RSVP to <u>lunchandlearn@dcbar.or</u> g

Law is a relationship business. Bring cards to share.





## Small Firm Lunch and Learn Series

All programs begin at Noon. You may attend in person or by our Zoom video conference link. Register for any or all at <u>lunchandlearn@dcbar.org</u>

## *June 13, 2019 — Accounting Concerns of the Small Practitioner*, by Donna Mahan, CPA and Robin Meisner Cameron, CPA of <u>E. Cohen & Company, CPAs</u>.

Thinking of setting up your own small practice but feeling overwhelmed by the accounting and tax concepts? Join us for an introductory discussion of:

- Choice of business entity
- · DC business registration, property tax returns, tax filings
- · Accrual accounting versus cash accounting
- · The benefits of QuickBooks
- · IOLTA accounts and monthly reconciliations
- · W-9s and 1099s
- · Employee vs independent contractor
- · Quarterly income tax payments
- · SEP-IRA retirement plans

The *Lunch and Learn Series* is <u>here</u>. New programs are added regularly. Recaps and materials from recent programs are <u>here</u>. If you have an idea for a program, let us know at: <u>lunchandlearn@dcbar.org</u>



Our monthly <u>Basic Training & Beyond</u>, is set for June 5 & 12, 2019 / 9:15 a.m. – 4:30 p.m. Register: <u>BasicTraining@dcbar.org</u> This program has been presented 226 times for more than 3,000 lawyers over the last eleven years and many have launched and are operating small law firms. A one-day <u>Saturday Session</u> is offered on May 18, 2019 but it is nearly full. Another Saturday session is set for July 13, 2019

## PMAS Event Calendar

- May 18 Saturday Basic Training Course.
- June 5 Day 1 of *Basic Training* & *Beyond*.
- June 12 Day 2 of *Basic Training & Beyond*.

## Ethics

Here is new ethics guidance on Mandatory Arbitration Provisions in Fee Agreements. Legal Ethics Opinion 376

What are the ethical implications of crowdfunding a legal representation? Read Legal Ethics Opinion 375 for guidance.

What are your obligations to a *prospective client*? Read <u>Legal Ethics</u> <u>Opinion 374</u> to find out.

Have you read the Legal Ethics Opinions on *social media and lawyers?* They are here: <u>LEO 370</u> and <u>LEO 371</u>

Check the small firm legal trends and compensation reports <u>here</u>.

## From the Desks of Dan and Rochelle

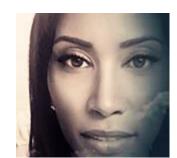


*Daniel M. Mills, assistant director, D.C. Bar Practice Management Advisory Service.* 

Here is a quick preview of the Fee Agreements CLE that I'm preparing for on May 14. We've updated the materials to incorporate the change in Rule 1.2 and the new Legal Ethics Opinion 376. While D.C. has long been a favorable jurisdiction for limited scope representation, Rule 1.2(c) requires a limited scope representation be reasonable and with the informed consent of the client. If your fee agreement calls for arbitrating a fee dispute before the Bar's Attorney Client Arbitration Board (ACAB), then LEO 376 may impact your agreement. The client needs to understand what it means to arbitrate a fee dispute and give informed consent to arbitration. *Informed consent* is a concept defined in the D.C. Rules of Professional Conduct. If you search the Rules, it's amazing how many times the concept is required. Chris Hoge and I, the CLE presenters, will update everyone on how these developments affect fee agreements in D.C.

A Clio users group is forming. If you are using Clio, <u>the Bar's member benefit for case</u> <u>management software</u>, and would like to participate in an informal Clio User Group, send me an email at <u>dmills@dcbar.org</u> with Clio in the subject line and I'll get you connected with the lawyers who have expressed interest.

--Dan



Rochelle Washington, senior attorney, D.C. Bar Practice Management Advisory Service.

## Practice 360<sup>o</sup> is May 17, 2019

You are invited to the D.C. Bar's fifth annual <u>Practice 360° | A Day for Lawyers & Law Firms</u> on May 17, 2019. This annual event brings together some of the best offerings of the Practice Management Advisory Service and provides D.C. Bar members the unique opportunity to attend a full day of seminars covering a wide range of topics that are of interest to lawyers. Lawyers from big firms, small firms and organizations attend this annual event to stay current with the The new e-Manual for Basic Training & Beyond can be downloaded here.

For more information on PMAS programs, <u>click</u> <u>here.</u>

## **Other Events**

*Communities Events* are <u>here</u>.

## Pro Bono Center

training programs are scheduled <u>here</u>.

## Dan & Rochelle

Daniel M. Mills| Assistant Director | 202.780.2762

Rochelle D. Washington | Senior Staff Attorney | 202.780.2764

Practice Management Advisory Service District of Columbia Bar 901 Fourth Street NW Washington, DC 20001 evolving legal industry. <u>Experts</u> will provide the <u>latest updates</u> in law firm management, wellness, marketing and technology.

The day also features numerous networking opportunities and a chance for members to learn more about some of the companies that offer discounted products and services through the Bar's member benefits program as well as other technology and legal service providers. <u>Click here</u> for the video promotion.

#### This year's program features:

- A full day of 20 practical seminars;
- A showcase of product and service vendors;
- Opportunities to engage with other lawyers;
- Up to three credits of CLE; and
- Breakfast, lunch and an afternoon reception for one low price.

## Pricing:

- **\$29.95** for D.C. Bar members, excludes CLEs;
- **\$59.95** for D.C. Bar members includes CLEs (attendees may earn up to 3 CLE credit hours, including 1.0 ethics credit);
- \$119.95 for non-D.C. Bar members includes CLEs (attendees may earn up to 3 CLE credit hours, including 1.0 ethics credit).

#### <u>REGISTER NOW</u> to secure your opportunity for this cutting-edge experience

## **SEMINARS · SPEAKERS · SPONSORS**

We look forward to seeing you!

--Rochelle

# CLEAR PERSPECTIVES that you can count on

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